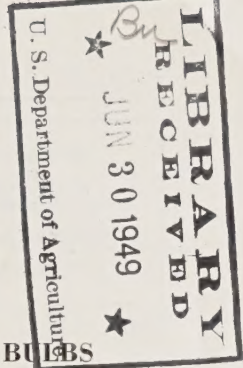


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Do not assume content reflects current scientific knowledge, policies, or practices.

62,29



1949
Wholesale Price List
FALL BULBS

VALUABLE INFORMATION ABOUT DUTCH BULBS
FOR FALL 1949 DELIVERY

Use This Convenient Form to Place Your Order

IT PAYS TO BUY EARLY

Extra Lists Sent on Request

Orders From This List Must Be In Our Hands By July 1, 1949

All prices f.o.b. Ottawa. Orders for 10,000 or more bulbs subject to a discount of 5%. Terms to those of established credit, 1% discount for payment in 10 days from date of invoice, net 30 days. All bulbs offered subject to arrival. Prices subject to change without notice. Customers will be given benefit of any reductions in prices before delivery date.

We are one of the largest jobbers of imported Dutch bulbs,
and in buying them through us you save entry fees,
cartage to and from the docks, insurance, and
packing charges.

Advance orders from this list will have free pictures (included in the shipment) of every variety ordered as far as possible. We are also prepared to furnish large brightly colored posters for window displays.

ALL EARLY ORDERS FOR CASE LOTS FROM THIS PRICE LIST WILL
BE PACKED IN HOLLAND ESPECIALLY FOR THE CUSTOMER

WILLIS NURSERY COMPANY
Growers of Fine Nursery Stock
OTTAWA, KANSAS

All orders must call for BAG LOTS of 50, 100, or 250 of a size and variety.

Minimum order at these prices, \$50.00 Orders for less than that amount at 20% above these prices.

Be sure to fill in name and address in space provided on last page.

Please contact us for quotations on specific varieties that do not appear in this list.

HYACINTHS

Hyacinths offer the finest possible combination of scent and color. Early springtime blooming brings out the most beautiful tones of color while other flowers are still dormant. Hyacinths should be planted any time from October 1st to December 1st, in light, rich, well drained soil. Plant bulbs 5 inches deep and about 6 to 8 inches apart.

Prices much lower, buy liberally.

	Per 100	Per 1,000
Top size, 19 cm and up	\$ 15.00	\$132.00
First Size, 18-19 cm	13.50	120.00
Second Size, 17-18 cm	12.00	105.00
Third Size, 16-17 cm	11.00	90.00
Bedding Size, 15-16 cm	9.00	75.00

RED AND PINK

-**Lady Derby**—Fine pink, large bells, early.
-**La Victoire**—Brilliant carmine red, large spike; finest for forcing and splendid bedder; early.
-**Marconi**—Deep rosy-pink. Recommended for Easter forcing.
-**Queen of the Pinks**—lovely bright rosy pink, late forcer. Good for bedding. Large spikes of fine bells.

WHITE

-**L'Innocence**—Pure white, broad loose spike of elegant form, large well-shaped bells, early and excellent for bedding and forcing. The most popular of all white Hyacinths.

LIGHT AND DARK BLUE

-**Bismarck**—Light skyblue, large truss, excellent early forcer. Fine for pots and pans.
-**King of the Blues**—The best dark blue; splendid, well-formed spike, short stem; late forcer, good bedder.
-**Queen of the Blues**—Fine light blue with beautiful silvery shade, large spike. Extra fine for bedding.

YELLOW

-**City of Haarlem**—Bright golden yellow, large spike, extra fine.

TULIPS

Plant 4 to 6 inches deep in rich soil; planting may be done from October until early December. Recommended to protect them from severe cold with about 2 inches of peat moss, decayed manure, or even old leaves and grass.

TO OUR CUSTOMERS IN THE SOUTHERN STATES

If you have had trouble growing Tulips successfully, try planting on the north or east side of the house. A little shade seems to be a big help. In order to avoid warm weather after setting out the bulbs, we recommend planting in November or early December. Soak the ground thoroughly in dry weather. Follow the same instructions for Hyacinths and Narcissus, except the latter should be planted in October or early November.

Tulips (Continued)

SINGLE EARLY

Flower along with the Narcissi and come at a time when their beautiful gay colors are greatly appreciated. Best suited for bedding and early forcing.

	Per 1000 11-12 cm	12 cm up
Crimson Brilliant —Brilliant red, large flower, good for bedding. 13"	\$ 34.00	\$ 43.00
General de Wet —Orange, exquisite flower, fine for cutting, one of the most effective varieties for forcing and bedding; sweet scented. 20"	34.00	43.00
Ibis —Splendid deep rose, large flower, early	34.00	43.00
Keizerskroon —Bright red with broad golden yellow border, extra large flower on strong stem. Very effective for bedding. 17"	43.00	52.00
Prince Carnaval —Brilliant orange-scarlet yellow base, large, sweet scented. 15"	52.00	58.00
Prince of Austria —Fine orange-red, brilliant scarlet inside. Large globular flower, sweet scented; excellent bedder and forcer. 15"	34.00	43.00
Rising Sun —Deep golden yellow. Good bedder and forcer	43.00	52.00
Sunburst —Orange-yellow, flamed red, extra fine. Easy forcer. 13"	34.00	43.00

DOUBLE EARLY

Bloom a little later than the Single Early and are very double and long-lasting. Many confuse them with the Peony-flowered Tulips which are of a different class. Profitable item for Easter sales as cut flowers and in pots.

Arizona —(New) Carmine with a distinct yellow edge. Forces easily. 12"	52.00	58.00
Dante —Blood red, good forcer. 11"	57.00	70.00
Electra —Splendid deep carmine, good for forcing and bedding	43.00	52.00
Mr. Van der Hoeff —Pure golden yellow, large flower, good for forcing and bedding. 12"	43.00	52.00
Peach Blossom —Deep pink, fine for forcing. The most popular pink tulip	43.00	52.00
Schoonoord —Snow-white. Good forcer and bedder	46.00	57.00

DARWIN

Distinguished by their strong, tall stems and shapely flowers, these self-colored Tulips are the world's most popular. Flower with the Breeder and Cottage Tulips in May; in the extreme Southern U. S. they bloom in April.

GROUP I (See also Group II)

Afterglow —Fine orange rose with distinct orange edge. 26"	43.00	52.00
Bartigon —Clear crimson red, one of the best red Darwins for forcing. Strong stems, medium height, excellent for cutting. 24"	34.00	40.00
Campfire —Deep vermillion scarlet; sport of Bartigon. 24"	34.00	40.00
Eclipse —Glistening blood red, strong stem. Exhibition variety. 29"	43.00	52.00
Farncombe Sanders —Fiery rose scarlet. Extra for bedding. 30"	43.00	52.00
Golden Age —Deep golden yellow, shaded orange 28"	40.00	48.00
Margeaux —Deep wine-red, broadly edged lighter wine-red; blue base. 30"	40.00	48.00
Niphetos —Ivory yellow large flower of good substance. 30"	40.00	48.00
Philip Snowden —Light carmine rose, sport of Bartigon. 25"	34.00	40.00
Pride of Haarlem —Cerise, large flower of superb form. 30"	40.00	48.00
Princess Elizabeth —Vivid rosy pink, fine forcing variety and splendid for outdoors. 27"	40.00	48.00
William Pitt —Very fine scarlet with a darker shade on the outer petals, distinct color, splendid forcer. 26"	40.00	48.00
Mixed —Splendid mixture of all colors	40.00	48.00

GROUP II (See also Group I)

Blushing Bride —Creamy white, changing to pure white with slight shade of delicate rose. 26"	57.00	63.00
City of Haarlem —Very brilliant scarlet large flower of beautiful shape. 27"	46.00	54.00
Clara Butt —Clear self-colored salmon rosy pink, very popular. 22"	46.00	54.00
Demeter —Reddish-purple. Tall, large flower. Finest outdoor blue, long lasting. 30"	46.00	54.00
Faust —Dark satiny purple with blue base, large well-formed. 30"	46.00	54.00
Insurpassable —Lilac, large flower. 30"	57.00	63.00
La Tulipe Noire —(The Black Tulip)—Flower of unique color. 28"	46.00	54.00
Pr. Van Zyl —Bright pink with lighter border. 28"	46.00	54.00
Mide of Zwanenburg —Pure salmon pink, beautiful large flower. 30"	46.00	54.00
Purple Heart —(New)—Distinct purple violet, perfectly formed flower, tall stem. Unusually good keeper. 28"	57.00	63.00
Queen Juliana —(New)—Carmine-rose Large cup-shaped flower. Highly recommended. 30"		68.00

Tulips (Continued)

Queen of the Night —Dark velvet-maroon, velvety sheen. Forcing or bedding. 29"	46.00	54.00
Scarlet Beauty —Scarlet, very fine flower, a valuable variety for outside. 28"	46.00	54.00
The Bishop —Bright violet blue, large flower. Extra variety. 29"	57.00	63.00
Zwanenburg —Pure white, large flower. 28"	52.00	57.00

MAY-FLOWERING TULIPS (Single Late)

Most famous in the old cottage gardens of the British Isles. Bloom about the same time as Breeders and Darwins, distinguishing themselves by rather long and pointed petals. Bloom at a time when earlier classes are gone and yet before summer bedding plants begin to flower. Best planted in borders, between shrubs, or in beds.

Cararra —Pure white; good for forcing and bedding. 24"	45.00	52.00
Fancy —Reddish-mahogany with yellow stripes, fine for bedding and late forcing. 26"	43.00	48.00
Golden Harvest —Large globular, bright lemon-yellow on tall stiff stem. Forces in mid February. 28"	34.00	40.00
Indian Maid —White changing to rose when in full bloom. A real worthwhile novelty. 26"	46.00	53.00
Inga Hume —Red with broad, sharply-lined yellow edge. Good keeper. 24"	46.00	53.00
Inglescombe Yellow —Canary yellow, nice form, very popular. 25"	34.00	40.00
Marjorie Bowen —Salmon orange-rose, exquisite variety, elegant shape. 28"	45.00	52.00
Mrs. John T. Scheepers —Pure yellow, large oval-shaped flower. 30"	43.00	48.00
Pride of Holland —Yellow bordered red. 26"	52.00	57.00
Queen of the North —Pure pink and white, large flower on sturdy stem. 27"	43.00	48.00
White Cross —Striking pure white. Inner petals stand erect, outer petals recurve. An all purpose flower. 27"	46.00	53.00

PEONY FLOWERING TULIPS (Double Triumph)

All of the good qualities of the Triumph, but are double, closely resembling peonies. Flower along with the Triumphs.

	Per 1000	
	11-12 cm	12 cm up
Eros —Old Rose, splendid double flower. 20"	46.00	52.00
Mount Tacoma —Pure white, large. 23"	63.00	74.00
Uncle Tom —Dark glittering red, extra double. 22"	79.00	96.00

SURPRISE MIXTURE TULIPS

Splendid all-color mixture of Darwin and Hybrid Tulips. Produce large flowers over a period of 3 to 4 weeks	35.00
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BREEDER TULIPS

Large, strong-stemmed flowers with yellow centers. Leaning strongly to the more robust shades, their artistic blending of old gold and purple, bronze and terra cotta, brown and violet, buff and maroon, makes them most desirable for "art effect." Bloom at the same time as the Darwins.

	Per 1000	
	11-12 cm	12 cm up
Carson City —Deep violet purple with bronze overlaid with lilac; yellow base. Superbly formed. 34"	46.00	54.00
Dillenburg —Glowing salmon-orange 27"	40.00	48.00
Georges Grappe —Large lavender mauve. 32"	48.00	56.00
Indian Chief (Meyerbeer)—Coppery red large flowers of exquisite form. Long stem. 32"	52.00	57.00
J. J. Bouman , Tomato-red, flushed claret, edged yellow, 28"	43.00	52.00
Louis XIV (Improved)—Dark purple flushed with bronze, edging to golden brown, inside purple; outstanding among all other Breeders. 32"	46.00	54.00
Orange Delight —Light bronze, very large flower. One of the finest garden flowers. 30"	46.00	54.00

PARROT TULIPS

Distinguished by their lacinated petals marked and feathered with brilliant yellows and scarlets. Bloom about the same time as Darwins.

Blue Parrot —Rich bluish heliotrope, fine novelty. 29"	44.00	48.00
Fantasy —Lovely soft rose with green streaks, inside salmon rose. Flowers are borne on erect stems. 27"	57.00	64.00
Orange Favorite —Bright orange, green blotches, yellow base. Sweet scented	63.00	68.00
Pierson (Miss Kay)—Enormous, glossy blood-red; blue base, 26"	74.00	79.00
Sunshine —Bright yellow. Deeply lacerated, outer petals sometimes marked green. Best yellow parrot. 14"	96.00	107.00
Therese (Improved Red Champion)—fiery rose-scarlet flower on tall strong stem. 30"	90.00	96.00
Mixed —Excellent mixture of old-fashioned varieties. 10-11 cm.	46.00	

Tulips (Continued)

REMBRANDT TULIPS (Variegated Darwins)

Unusual colorings and variegations make them very suitable for decoration. Bloom at the same time as Darwins.

		Per 1000
		11-12 cm 12 cm up
..... American Flag —Bright red, striped and flaked white. 30"	57.00	63.00

TULIPA SPECIES

The earliest of all tulips. Very suitable for rock gardens and borders. Enjoy semi-shade more than any other tulips.

	Per 1000
..... Fosteriana Princeps (Improved Red Emperor) Brilliant scarlet, immense flower often up to 9 inches across when fully open. Very early, long-lasting. Blue star in center. Fine foliage. 15"	\$ 74.00
..... Kaufmanniana —The waterlily tulip, creamy yellow outside shaded soft red, inside deep yellow. Short stem; among the first to bloom. 6"	57.00
..... Praestans Fuselier —Brilliant orange-red with several flowers on a branching stem. Very unusual for a large flowering tulip	57.00

NARCISSUS (DAFFODILS)

There has been much confusion as to the various classifications of Narcissi. Preceding each of the following lists of varieties, we have endeavored to state as briefly as possible, the distinguishing characteristics of each class. All Narcissi should be planted 3 to 4 inches deep, about 6 inches apart.

Please order in lots of 100 or more.

TO OUR CUSTOMERS IN THE SOUTHERN STATES:

Narcissus do better in the South than any other Fall planted bulb. Plant in early October or November and soak the ground well during dry weather. It is advisable to plant these bulbs on the north or east side of the house.

TRUMPET DAFFODILS

Trumpet or crown as long as or longer than the perianth.

YELLOW TRUMPETS

	Double Nose
	Per 1000
..... King Alfred —The well-known leading Trumpet Daffodil. Uniform clear yellow, rich and golden; flowers of large size. Excellent for forcing as well as for the early garden. 24"	\$ 61.00
..... Rembrandt —Uniform pale golden yellow perianth and trumpet; flower of fine proportions and shape; early	79.00

WHITE TRUMPETS

..... Mrs. E. H. Krelage —trumpet creamy changing to pure white. One of the finest white Daffodils. Medium early	66.00
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BICOLOR TRUMPETS

..... Glory of Sassenheim —Large yellow trumpet, white perianth. Forces early, large stock; good market variety	72.00
..... Music Hall —Yellow trumpet, pure white perianth; good forcer	99.00
..... Spring Glory —White perianth; large yellow trumpet; early forcer	99.00

SHORT CUP DAFFODILS

Cup or crown measuring from one-third to nearly equal the length of the perianth.

	Double Nose
	Per 1000
..... Francisca Drake —Over-lapping perianth; creamy-white cup, frilled orange-red	63.00
..... Killegrew —Bright yellow perianth, lovely orange cup; strong, perfect flower	58.00
..... Mrs. R. O. Backhouse —A giant Leedsii, Ivory-white perianth; slim, long trumpet of apricot-pink, changing to shell-pink at edge	(per 100) 25.00
..... Orange Glow —Sulphur-yellow perianth, dark orange cup	58.00

Narcissus (Continued)

	Per 1000
..... Red Cross —Yellow perianth, large deep orange-scarlet cup. Tall, good keeper	72.00
..... Semper Avanti —White perianth, large orange crown. Strong and free-flowering	91.00
..... Sunset (New) Dark yellow perianth, deep scarlet-orange cup. Excellent keeper. One of the best	102.00

JONQUILS

And their hybrids—producing clusters of blooms atop a tapering stem.

..... Trevithian . Giant; best jonquil. Pale lemon yellow, clear yellow cup.....	71.50
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POETAZ DAFFODILS

Tall plants, vigorous growers, bearing heads of large well-formed flowers. Blooms are much larger than the Jonquil types. Deliciously fragrant.

..... Geranium —Round, flat, pure white perianth; deep orange-red cup. Late. Strong stem with 6 to 8 flowers per stem	63.00
..... Scarlet Gem —Primrose yellow perianth; cup deep orange. Very striking and attractive; 5 to 6 flowers to a stem. Early	58.00

DOUBLE DAFFODILS

..... Cheerfulness (The double Poetaz Elvira)—White perianth with full double center of white and yellow, 2 to 4 flowers on a stem; medium early	51.00
..... Inglescombe —Fully double, soft yellow	71.50
..... Insulinde —White with orange-red center. Fully double. Very fine. Early.	71.50

CROCUS

Crocuses have been in cultivation at least three hundred years. They flower at a time when every flower is of value. For outside culture, it is advisable to mix a few naphthaline flakes with the soil where the bulbs have been planted, since mice and squirrels are very fond of crocus bulbs. Plant 2 to 3 inches deep.

(Packed 250 of a color and size per bag)

SPRING FLOWERING

One of the earliest of all flowers to make their show of glorious colors even before Spring has really arrived.

BLUE AND PURPLE (Indicate color wanted)

Per 1000

.....10 cm and over	15.00
.....9 to 10 cm	13.00
.....8 to 9 cm	11.00

STRIPED

.....10 cm and over	21.00
.....9 to 10 cm	17.00
.....8 to 9 cm	13.00

WHITE

.....10 cm and over	30.00
.....9 to 10 cm	23.00
.....8 to 9 cm	19.00

YELLOW

.....10 cm and over	30.00
.....9 to 10 cm	25.00
.....8 to 9 cm	19.00

MIXED (All colors)

.....7 to 8 cm	12.00
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THE WILLIS NURSERY COMPANY

ESTABLISHED 1872

LONG DISTANCE TELEPHONE, NUMBER 25

OTTAWA, KANSAS

Profitable Sales of Imported Fall Bulbs

Everyone likes the lovely and cheerful colors of our spring flowers from fall planted bulbs. Nothing is brighter in the spring landscape than Tulips, Narcissus, Hyacinths, Crocus and the various rock garden flowers.

The bulbs must be planted in the fall from September to November and even in December. We get our bulbs from Holland as soon as it is possible to ship them in, and we are making arrangements for earlier arrival this year.

We purchase them in carload lots direct from the same reliable grower in the Netherlands with whom we have dealt for over twenty years. Our bulbs are shipped by water to Chicago, thence to us by carload rail freight. In this manner, we are able to reduce the charges and costs of importing to a minimum and are able to pass these savings on to our customers through lower prices.

Please remember that our prices include everything except transportation from Ottawa to your city--no extra charges of any kind. Orders received from the enclosed list must be in our hands by July 1, 1949, to insure delivery. Later orders will be filled from open stock and the selection will be considerably smaller.

It will be a pleasure to book your order now for individual packing in Holland. Just fill in the quantities desired and give us your correct name and address and shipping instructions in the space provided on the last page. We will acknowledge your order promptly. Additional price lists will be sent on request.

Yours very truly,

THE WILLIS NURSERY COMPANY

P. S. In the event of any reductions in prices before shipping date, you will be given benefit of them.

The Mutual Life Insurance Company

OF NEW YORK

Articles of Incorporation

Chapter I. Name and Purpose of the Company.
Section 1. The name of the company shall be The Mutual Life Insurance Company of New York.
Section 2. The purpose of the company shall be to insure the lives of persons and to accumulate funds for the benefit of the insured.

Chapter II. Capital and Assets.
Section 3. The capital of the company shall be \$1,000,000, divided into 100,000 shares of \$10 each.
Section 4. The assets of the company shall be the funds accumulated from the premiums paid by the insured.

Chapter III. Officers and Directors.
Section 5. The company shall have a board of directors, who shall elect the officers of the company.
Section 6. The officers of the company shall be the President, Vice-President, Secretary, and Treasurer.

Chapter IV. Powers and Duties of the Company.
Section 7. The company shall have the power to receive and pay premiums, to issue and redeem policies, and to accumulate funds for the benefit of the insured.
Section 8. The company shall have the duty to pay the benefits of the insured in accordance with the terms of the policy.

Chapter V. Miscellaneous Provisions.
Section 9. The company shall have the right to sue and be sued in any court of law or equity.
Section 10. The company shall have the right to make and alter its bylaws.

Witness my hand and seal this 1st day of January, 1900.

THE MUTUAL LIFE INSURANCE COMPANY

IN WITNESS WHEREOF, the President and Secretary of the company have hereunto set their hands and seals this 1st day of January, 1900.

THE WILLIS NURSERY COMPANY
OTTAWA, KANSAS

B. F. GOODRICH BUDDING STRIPS

PRICES:

	<u>.010" Gauge</u>	<u>.016 Gauge</u>	<u>.020 Gauge</u>
5-45 lbs.	\$1.70 lb.	\$1.50 lb.	\$1.40 lb.
50-95 lbs	1.35	1.15	1.05
100-495 lbs.	1.20	1.02	.94
500 lbs. and over	1.08	.92	.84

PACK: 5 lb. Paper Bags - 50 lb. per case

TRANSPORTATION TERMS: fob Ottawa, Kansas. On shipments direct from the factory, freight prepaid of allowed at minimum rate on shipments of 100 lbs. and over.

Prices subject to change without notice. Shipments will be invoiced at prices in effect at time of shipment.

<u>No.</u>	<u>Color</u>	<u>Length</u>	<u>Width</u>	<u>Thickness</u>	<u>Approximate Count per lb.</u>
17225	Red	4"	3/16"	.010"	3600
17229	Red	5"	3/16"	.010"	2900
17405	Red	3 1/2"	1/4"	.016"	1950
17404	Red	4"	3/16"	.016"	2250
17406	Red	4"	1/4"	.016"	1700
17411	Red	5"	3/16"	.016"	1900
17407	Red	5"	1/4"	.016"	1350
17143	Red	4"	3/16"	.020"	1800
17231	Red	5"	3/16"	.020"	1450
17403	Red	6"	3/16"	.020"	1080
17408	Red	8"	3/8"	.020"	450

CHIONODOXA (GLORY OF THE SNOW)

Beautiful early Spring-flowering bulbs, forming a precious addition to any flower garden. Their hardiness, beauty and the rapidity with which they increase in ordinary soils make them valuable. Used in masses, their color gives good effect from February to the time of their full beauty, a month later. Plant 3 inches deep. Packed 250 per bag.

Per 1000

.....**Chionodoxa (Glory of the Snow)**—Luciliae; lilac blue, pale star-shaped centerTop size \$14.00

ERANTHIS (WINTER ACONITE)

Should be planted early as possible in the fall. They will thrive under trees and once established will seed themselves freely. Prefer a light covering of leaf mold. Useful for naturalization. Plant 3 inches deep. Packed 250 per bag.

.....**Hyemalis**—golden yellow. Little flowers, like butter-cups with fine green settingTop size 16.50

GALANTHUS (SNOWDROPS)

These thrive exceptionally well under hedges, thin woodland or along borders. They should not be removed but should be left alone to naturalize themselves. Plant about three inches deep. After Planting a light cover of leafsoil is recommended. Packed 250 per bag.

.....**Valialis Simplex (Single)**—pure whiteTop size 30.00

MUSCARI (GRAPE HYACINTHS)

To obtain good results, we advise to plant these bulbs in the grass if it is not too rank, under trees or shrubs or along borders where they thrive best in rich, deep, sandy loam and are easily multiplied by separating the bulbs every third or fourth year. Also prove very satisfactory in rock gardens. When grown in a cool temperature in the greenhouse, they will produce flowers which are very fine for small bouquets or corsages. Plant 3 inches deep. Packed 250 per bag.

.....**Armeniacum (Improved Heavenly Blue)**—bright blue, splendid for forcing, as well as for outsideTop size 19.00

.....**Plumosum (Feather Hyacinths)**—violetTop size 19.00

SCILLA (SQUILL)

Ideal for wild garden but also highly recommended for borders or rock gardens. When left alone for two or three years they will be an outstanding effect in the garden. They sow themselves very freely. Plant 4 to 5 inches deep. Charming bell-shaped flowers. Packed 250 per bag.

Campanulata (Spanish Scilla)Top size 21.00

.....**Pink****Blue****White**

.....**Sibirica**—sky blueTop size 21.00

.....**Sibirica**—sky blueFirst size 19.00

TULIP DISPLAY BOX



The easy
way to
sell Tulips

Imported
from Holland

This item has been enormously popular. We sold out early last year. Don't delay ordering.

22 Doz. ^{First} ^{Size} Darwin Tulip Bulbs

in 6 most popular varieties

packed in a strong Jade-green display box, beautifully embossed and decorated in red (illustrated above).

DARWIN TULIPS are the world's most popular spring blooming Bulbs.

COST — \$12.00 per box f.o.b. Ottawa

SELL — \$22.00 to \$26.40 (10c each or as low as \$1.00 doz.)

MARK-UP — 45% to 55%

DELIVERY — September

SELLING SEASON — September to December

DISPLAY — Just open the box as shown above.

Full color pictures on the box illustrate each variety by name. Planting instructions with each box.

BOX is 8¼" x 5½" x 20¼". Takes only 167 square inches of counter space.

Be sure to fill out the following:

NAME

Street Address

P. O.

Shipping Instructions

Have you specified sizes wanted?

We will acknowledge your order promptly, and will gladly send you an extra order list upon request. **Be sure to sign your order.**